

Mark Smith 1973 - 2015

Food & Beverage Experience

Food & Beverage experience in addition to full time employment.

Delmonicos – Key West Florida, 1979

H. Ramos, my current employer at the time and the owner of the property at 218 Duval.

Delmonico's was a famous high-volume club featuring 4 bars, popular with both the Gay and Straight Community. The club's most notable guest was Elton John. Over the 18-month period I was GM with full profit and loss responsibility with revenue of \$10,000 daily, we operated with a 6cop license allowing us to remain open until 5AM.

Billies Bar & Grill – Key West Florida 1992

On a part time basis compiled payroll for Billie's Bar and worked weekends and three weeks a year as General Manager. Billie's Bar on 407 front street had revenue between \$20,000 - \$30,000 per day with 140 peak employees.

Bourbon Street – Collinsville Illinois 2002

The owner of this night club brought me in as promotions manager and weekend night manager, the club was in an atrium of a large hotel, and was one of the area's hottest night spots, as promotions manager I organized all of the events at the club including live entertainment. As general manager, I managed all aspects of the operation.

Club 111 – Pontoon Beach Illinois – 2005

This very popular night spot featured live entertainment and a multimedia experience. I was a partner with my production partner and we offered patrons the best sound system in the area, featured Open Mic night every Monday and was without question the busiest club in the area. Full profit & loss shared with my partner, I worked as bar manager weekends and occasional weekdays.

9th Street Bar & Restaurant 2012

9th Street Bar & Grill was located inside the Ramada Plaza Convention where I was Director of Operations. The F&B Department reported directly to me. I was responsible for food cost, inventory, menus, product selection and IT (POS). This department supported Banquets where I prepared standard menus as well as custom menu items for BEO'S and banquets sold by me.